



# VRWS2021 WILL BE HELD IN THE FANTASTIC Imperial Palace FRANCE FRANCE



# Sponsorship Tiers Overview at a glance

# Tiers Visual Explanation in the next pages

	SAPPHIRE	GOLD	PLATINUM	DIAMOND
CHOOSE YOUR SPONSORSHIP	€5.000	€10.000	<b>€16.000</b>	€20.000
Sponsors Allowed	10	5	4	1
Tickets	2	3	6	10
Speaker on Stage* (Session- Panel-Fireside Chat)	×	✓*	✓*	✓
Round Table(s) Facilitator/Moderator(s)	1 (1 x 6 Round Tables = up to 60 Attendees)	3 (3 x 6 Round Tables = up to 180 Attendees)	4 (4 x 6 Round Tables = up to 240 Attendees)	5 (5 x 6 Round Tables = up to 300 Attendees)
Booth Size (in Square Meters)	6M <sup>2</sup>	9M²	12M <sup>2</sup>	24M <sup>2</sup>
Booth Location	1ST FLOOR	GROUND OR 1ST FLOOR	GROUND OR 1ST FLOOR	GROUND OR 1ST FLOOR
Display Table + 2 Chairs + space can be used to set up your own booth	~	<b>✓</b>	<b>✓</b>	~
Adv on Event App	Not Available	1 - Once Per Day	1 - Twice Per Day	1 - 3 Times Per Day
Sponsored Coffee Breaks	×	✓	✓	✓
Logo On Lanyard	ж	×	×	✓
Brand Awareness - Recognition on Stage, Logo + Link on Website and Mailings	~	~	~	~
Digital Leadership - Written Interview to Speaker/Leader on Website & Distributed via Newsletter, Facebook & LinkedIn	~	~	~	<b>✓</b>
Paid Support - Online Company Product Promo for Highly Selected Audience via LinkedIn Ads	×	€100	€200	€500



# SAPPHIRE



#### SAPPHIRE

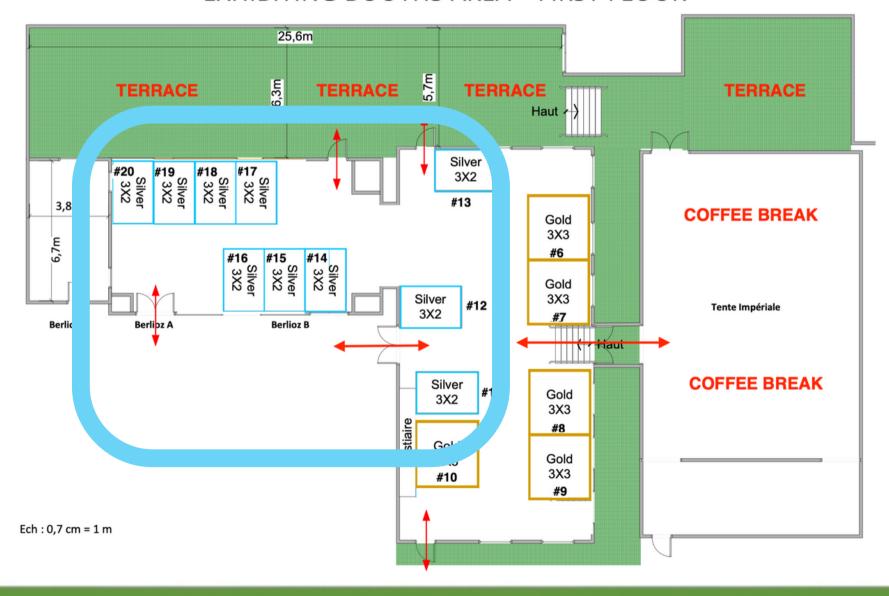
Offline Perks



Where breaks and off conference networking occurs

## SAPPHIRE (EX-SILVER)

**EXHIBITING BOOTHS AREA - FIRST FLOOR** 





#### SAPPHIRE

Offline Perks

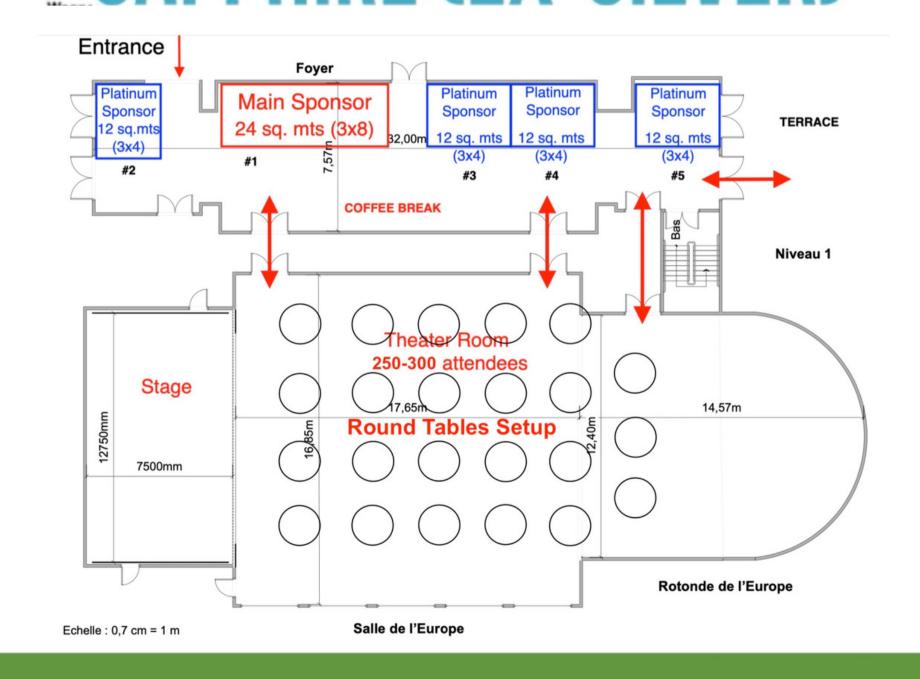


Where breaks and off conference networking occurs

# 1 ROUNDTABLE FACILITATOR

(1x6 Roundtables = up to 60 attendees)

### SAPPHIRE (EX-SILVER)



#### ONLINE PERKS

#### **1.BRAND AWARENESS**

RECOGNITION, LOGO, LINK ON WEBSITE AND ON ALL MAILINGS

#### 2. DIGITAL LEADERSHIP

WRITTEN INTERVIEW TO A SPEAKER/LEADER PLACED ON WEBSITE AND DISTRIBUTED VIA NEWSLETTER, FACEBOOK & LINKEDIN





GOLD

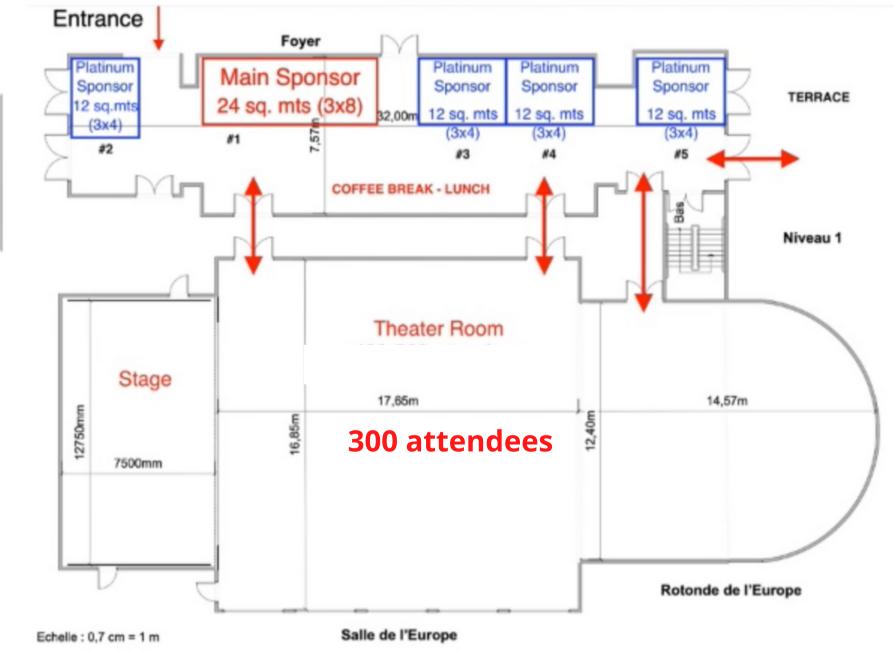


#### GOLD Offline Perks



on Prime Location (ground floor by the conference hall) or 1st Floor based on availability

# GOLD SPONSOR





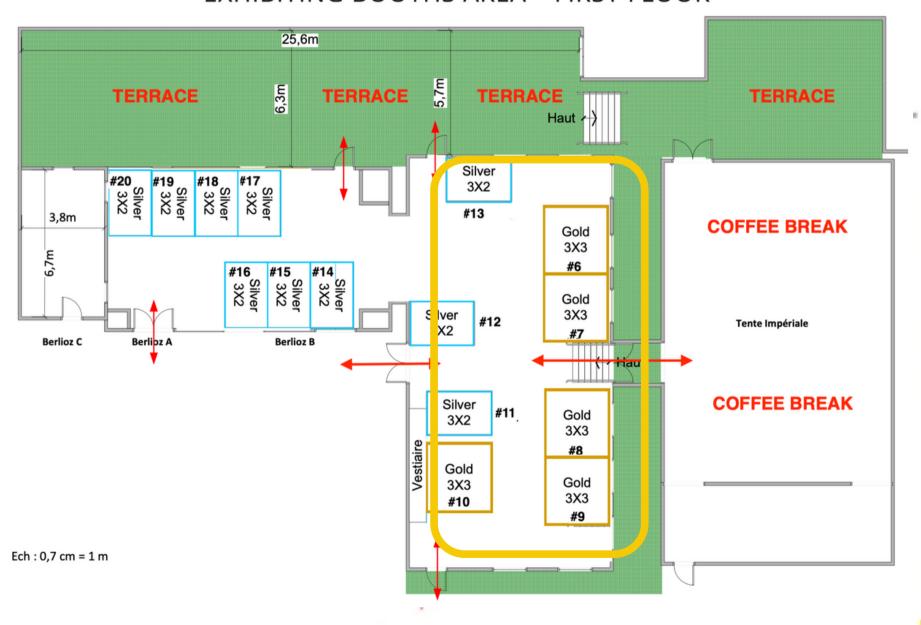
#### GOLD Offline Perks



on Prime Location (ground floor by the conference hall) or 1st Floor based on availability

# GOLD SPONSOR

#### **EXHIBITING BOOTHS AREA - FIRST FLOOR**





#### GOLD Offline Perks

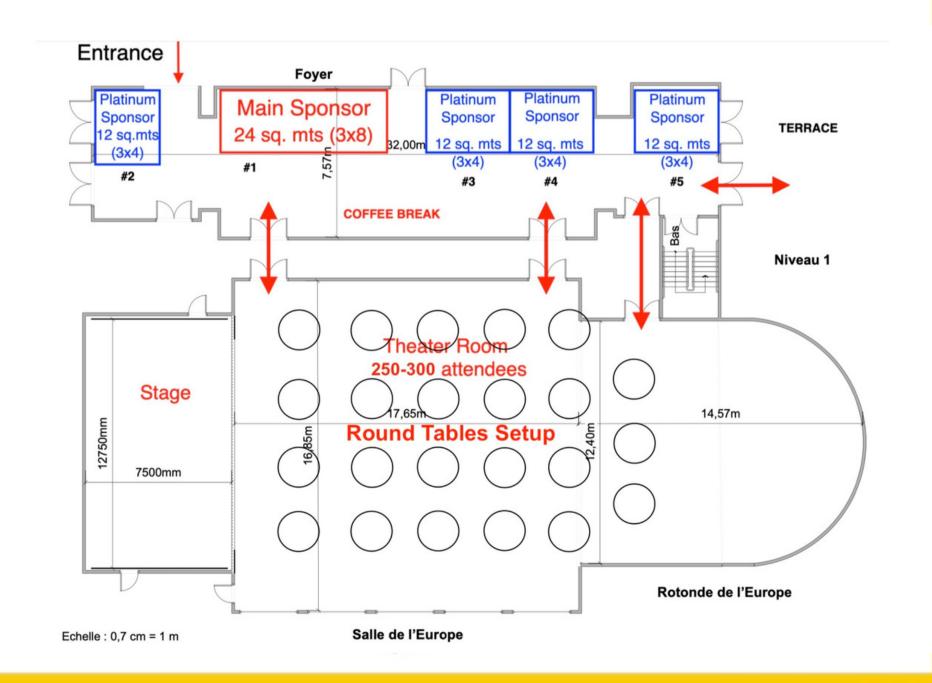


on Prime Location (ground floor by the conference hall) or 1st Floor based on availability

# 3 ROUNDTABLE FACILITATORS

(3x6 Roundtables = up to 180 attendees)

# GOLD SPONSOR

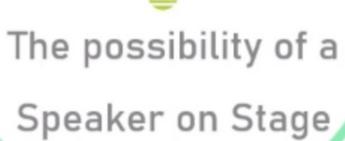


















Coffee Break Sponsorship



#### ONLINE PERKS

#### **1.BRAND AWARENESS**

RECOGNITION, LOGO, LINK ON WEBSITE AND ON ALL MAILINGS

#### 2. DIGITAL LEADERSHIP

WRITTEN INTERVIEW TO A SPEAKER/LEADER PLACED ON WEBSITE AND DISTRIBUTED VIA NEWSLETTER, FACEBOOK & LINKEDIN

#### 3. PAID SUPPORT

**€100** ONLINE PROMOTION OF A PRODUCT/SERVICE TARGETING HIGHLY SELECTED AUDIENCES THROUGH LINKEDIN ADS





# PLATINUM



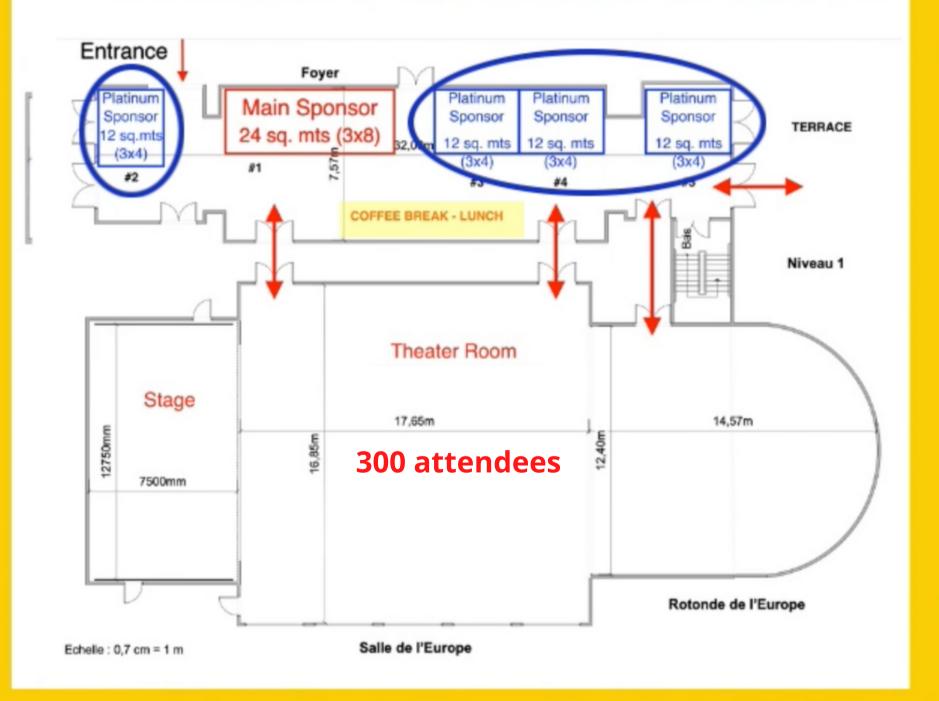
#### Platinum

Offline Perks



on Prime Location (ground floor by the conference hall)

## DIAMOND & PLATINUM SPONSOR





#### Platinum

Offline Perks

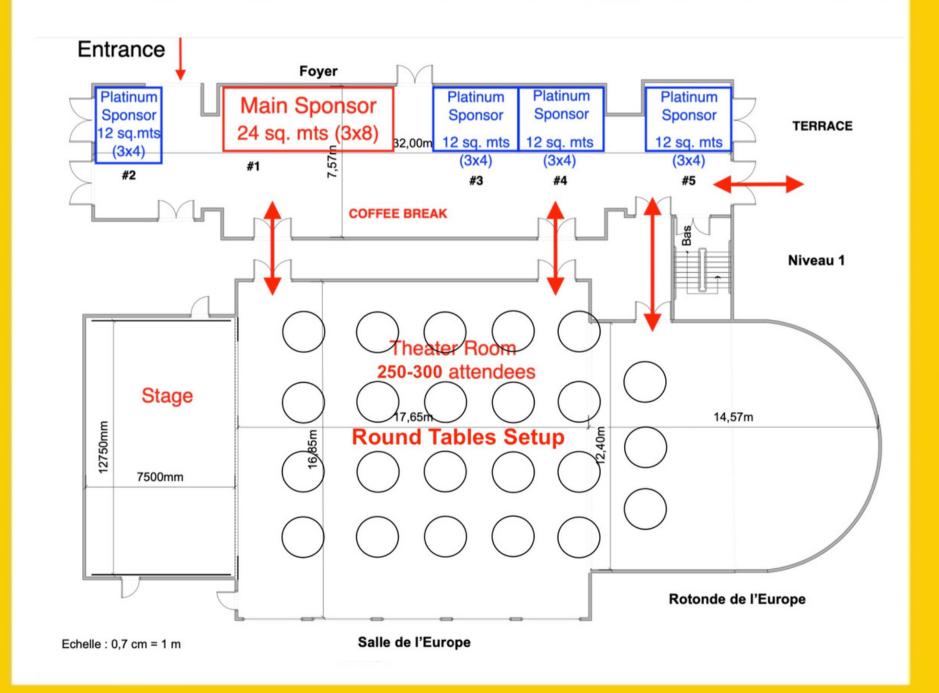


on Prime Location (ground floor by the conference hall)

# 4 ROUNDTABLE FACILITATORS

(4x6 Roundtables = up to 240 attendees)

### DIAMOND & PLATINUM SPONSOR



### Platinum

**OFFLINE PEAKS** 







The possibility of a

Speaker on Stage



Subject to approval

from VRWS host



Following host

guidelines



Coffee Break Sponsorship



#### ONLINE PERKS

**1.BRAND AWARENESS** 

RECOGNITION, LOGO, LINK ON WEBSITE AND ON ALL MAILINGS

2. DIGITAL LEADERSHIP

WRITTEN INTERVIEW TO A SPEAKER/LEADER PLACED ON WEBSITE AND DISTRIBUTED VIA NEWSLETTER, FACEBOOK & LINKEDIN

3. PAID SUPPORT

€ 200 ONLINE PROMOTION OF A PRODUCT/SERVICE TARGETING HIGHLY SELECTED AUDIENCES THROUGH LINKEDIN ADS





# DIAMOND



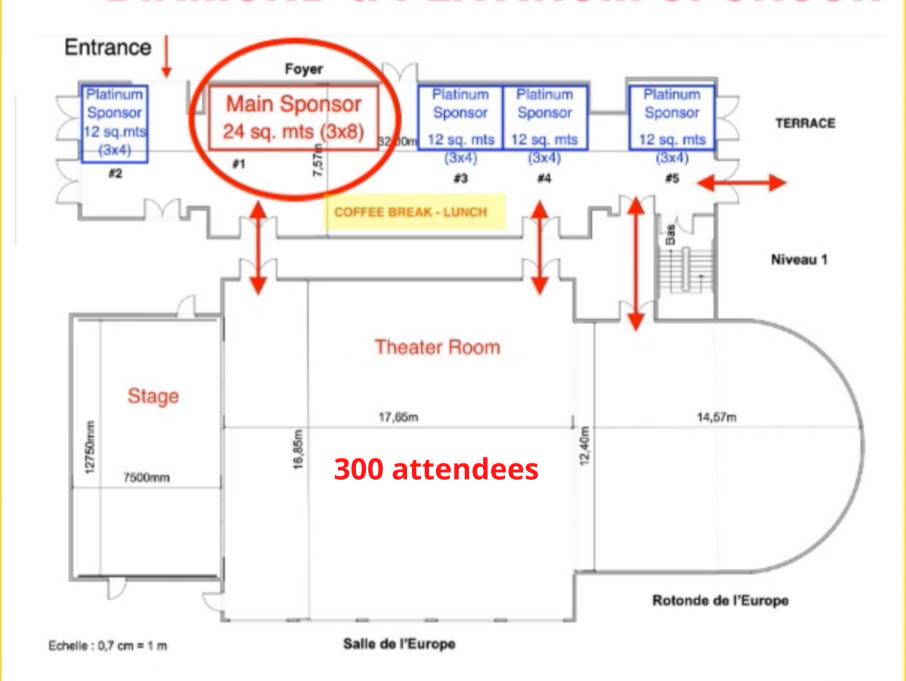
#### Diamond

Offline Perks



on Prime Location (ground floor by the conference hall)

### DIAMOND & PLATINUM SPONSOR





#### Diamond

Offline Perks

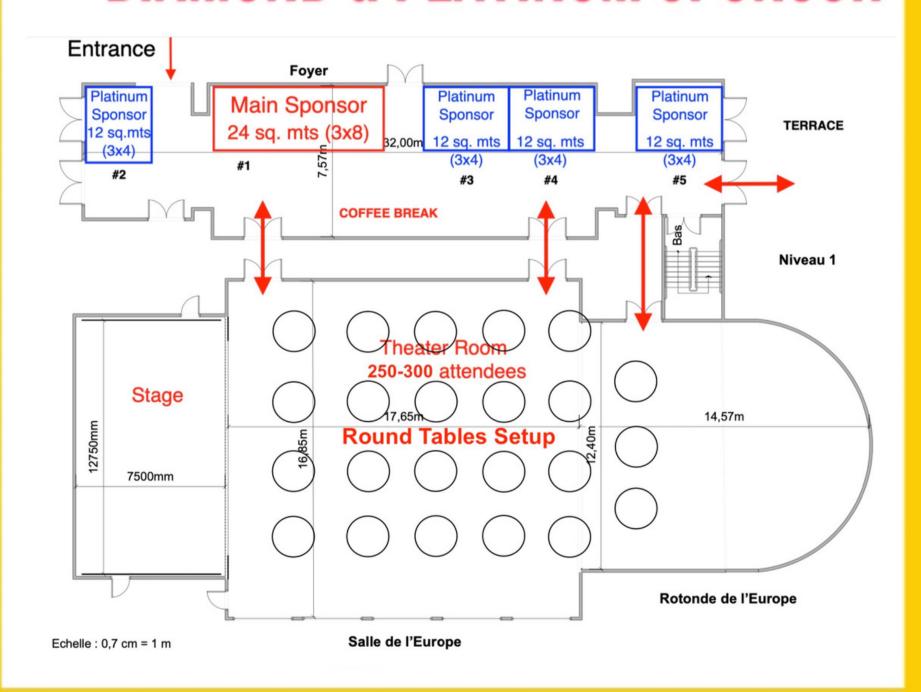


on Prime Location (ground floor by the conference hall)

# 5 ROUNDTABLE FACILITATORS

(5x6 Roundtables = up to 300 attendees)

### DIAMOND & PLATINUM SPONSOR



### DIAMOND

**OFFLINE PEAKS** 



logo on lanyard



a Speaker on Stage



5 Round Table Facilitators (5x6 Roundtables= up to 300 attendees)



Coffee Break Sponsorship

#### ONLINE PERKS

**1.BRAND AWARENESS** 

RECOGNITION, LOGO, LINK ON WEBSITE AND ON ALL MAILINGS

2. DIGITAL LEADERSHIP

WRITTEN INTERVIEW TO A SPEAKER/LEADER PLACED ON WEBSITE AND DISTRIBUTED VIA NEWSLETTER, FACEBOOK & LINKEDIN

3. PAID SUPPORT

€ 500 ONLINE PROMOTION OF A PRODUCT/SERVICE TARGETING HIGHLY SELECTED AUDIENCES THROUGH LINKEDIN ADS



Get in touch with us

# Today!

by emailing sponsors@vacationrentalworldsummit.com

Let's schedule a call to discuss



	SAPPHIRE	GOLD	PLATINUM	DIAMOND
CHOOSE YOUR SPONSORSHIP	€5.000	<b>€10.000</b>	<b>€16.000</b>	€20.000
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Brand Awareness - Recognition on Stage, Logo + Link on Website and Mailings	~	~	~	~
Digital Leadership - Written Interview to Speaker/Leader on Website & Distributed via Newsletter, Facebook & LinkedIn	<b>✓</b>	<b>✓</b>	~	~
Paid Support - Online Company Product Promo for Highly Selected Audience via LinkedIn Ads	×	€100	€200	€500

# Demographics & Target Audience\*

(A) VRWS Attendees 2019: 427 (+80 online via streaming)

Property Managers: 62%

Property Owners 1-5 properties: 29%

Vendors, Investors, Service Providers & Others: 9%

Property Managers - 6/50: 43% Property Managers - 51/100 : 39% Property Managers - 100+: 16% Property Managers - 1000+: 2%

#### Attendees Split for Countries:

ITA: 31% \*\*
USA: 24%
UK: 15%
ES: 6%
FR: 6%
CA: 5%
PT: 3%

CH: 3%

Other (AU,HK, MX, DE, CZ, BG, SI,HU, CN): 7%

\*Data based on the last in person VRWS in 2019 with very similar demographics for the 2020 Virtual Only edition as well \*\*Data subject to change, as this year's edition will be only in English - i.e. no simultaneous translations in Italian or French